

ENABLING RECURRING REVENUE IN THE ENTERPRISE

What a Buyer Should Seek for Success

A solution that supports...



All Revenue Models (Recurring and One-time)

Usage, Subscription, Combination, Other



Native Channel Management

No workarounds



Language and Currencies

Global



Multiple Payment Types

Single Interface



Promotions and Discounts

Upsell, cross sell, anytime



Card Payment Processors

Multiple and many



Speed to Market

Rapid deployment for new market expansion



Testing and Experimenting

New billing models, pricing, bundles, promotions



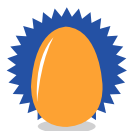
Scalability

As transactions grow into multi-millions



Deployment Options

Traditional SaaS, Dedicated cloud, or Full appliance



Evolving New Models

Test and Validate



Legacy System Integration

CRM, ERP, Service Delivery, etc.



Security

State-of-the-art security standards

